

# Supply Chain & Procurement Manager

## Zürich

Embotech is an award-winning software scale-up developing cutting edge autonomous driving solutions, with focus on private ground applications such as Autonomous Terminal Tractors (ATT) in port terminals and logistics centers and Automated Vehicle Marshalling (AVM) in passenger car factories. We are delivering safe autonomous transportation by leveraging the real-time optimization technology that we have been developing since 2013.

Our team is comprised of highly skilled employees with a passion for excellence and efficiency. We are looking for highly motivated people to help us solve one of the most complex challenges of tomorrow and take our company to the next level.

We are seeking a Supply Chain & Procurement Manager to optimize our supply chains and the total cost of ownership for parts and services, aligning purchasing processes with business objectives and promoting sustainable practices.

We are looking for a motivated allrounder who is ready to take on a broad role with a wide range of responsibilities: you will develop and implement a global procurement strategy including being responsible for the operational procurement of parts of our autonomous driving solutions. You will analyze and influence cost structures and supplier trends, and negotiate terms to secure favourable pricing, payment conditions, and service level agreements (SLAs). Finally, you will ensure optimal spare part stocks and manage end-of-life components proactively.

### Responsibilities:

- **Procurement:** Develop and execute a global procurement strategy that enhances efficiency, quality, and cost-effectiveness. Responsibility for operational procurement including spare part stocks
- **Cost & Market Analysis:** Analyze cost structures and supplier trends to ensure competitive pricing while conducting market analyses to evaluate suppliers' quality and reliability.
- **Negotiation & Contract Management:** Negotiate pricing, payment terms, and service level agreements (SLAs) to secure favorable terms, while managing contracts to align with business goals.
- **Supplier Relationships:** Build and maintain long-term relationships with key global suppliers, ensuring performance metrics and reliability standards are met. Develop alternative suppliers for all critical parts of the supply chain and proactively manage end-of-life parts
- **Parts Logistics & Customs:** Manage parts logistics, including customs processes for imports and exports, and handle Carnet ATA documentation.

### Requirements:

- Bachelor's degree in a related field; Master's preferred.
- 5-10 years' experience in the manufacturing sector, logistics or automotive.
- Proven, multi-year success in global procurement with strong negotiation and contract management skills.
- Analytical mindset, able to use data and insights to make informed decisions.
- Committed to delivering tangible business results and promoting sustainable sourcing.
- Willingness to travel internationally as needed.
- Experience with autonomous driving systems is a plus

Preferred starting date for this position: ASAP

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